

Gulf Shore Boulevard, Naples - Beachfront MARKET REPORT - Q4 2020



Data Represented on 12-Month Rolling Basis.

Bring Your Highest Expectations™

BEACHFRONT

	2014	2015	2016	2017	2018	2019	2020
Listed	257	232	285	251	306	293	268
Sold	220	200	161	160	175	189	215
Avg. Sale \$	\$1,337,994	\$1,497,364	\$1,579,922	\$1,522,823	\$1,480,448	\$1,653,011	\$1,749,288



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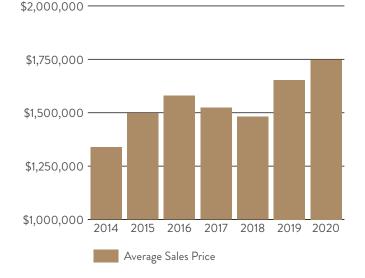




12 MONTH NEW LISTING AND CLOSED SALES - BEACHFRONT



12 MONTH AVERAGE SALES PRICE - BEACHFRONT



SUMMARY

With 215 properties sold, sales were up 13.8% from the preceding 12-month period when 189 properties were sold. New listings were down 8.5%, from 293 to 268. The average sales price, at \$1,749,288 was up 5.8% from \$1,653,011. As of December 31, 2020, inventory stood at 92 units while months of supply was 5.13 months.

Gulf Shore Boulevard, Naples - Bayfront MARKET REPORT - Q4 2020

JOHN R.WOOD
PROPERTIES

Data Represented on 12-Month Rolling Basis.

Bring Your Highest Expectations™

BAYFRONT

	2014	2015	2016	2017	2018	2019	2020
Listed	81	91	116	84	101	96	117
Sold	68	88	60	64	61	59	66
Avg. Sale \$	\$524,550	\$548,048	\$604,389	\$604,100	\$637,405	\$650,475	\$622,031







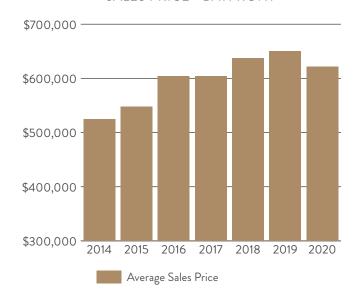




12 MONTH NEW LISTING AND CLOSED SALES - BAYFRONT



12 MONTH AVERAGE SALES PRICE - BAYFRONT



SUMMARY

With 66 properties sold, sales were up 11.9% from the preceding 12-month period when 59 properties were sold. New listings were up 21.9%, from 96 to 117. The average sales price, at \$622,031 was down 4.4% from \$650,475. As of December 31, 2020, inventory stood at 32 units while months of supply was 5.82 months.



JRW #1 AGAIN in 2019

2019 CLOSED SALES VOLUME

of the top brokerage firms in Southwest Florida

OUR SALES SPEAK VOLUMES \$2.4B \$2.2B \$955.90M \$892.24M \$798.22M \$634.78M \$631.74M John R. Wood Properties Premier /Sotheby's Premiere Plus Realty Downing-Frye Realty, Inc. Coldwell Banker Berkshire Hathaway Royal Shell

John R. Wood Properties is the leading broker in Southwest Florida

FOR FIVE YEARS!